

Argument Vocabulary:

1. **Argument**
2. **Claim**
3. **Commentary / explanation** d) Commentary about the quote or concrete detail, also called a “warrant”, which is an intelligent, tight translation (if necessary) and interpretation of the quote.
 - a. Be sure to discuss all the ways in which your quote shows something about the claim you make in that body paragraph. Avoid saying, “In this quotation...” or “this quote shows...” You really don’t need this.
 - b. Remember, quotes don’t speak for themselves; if you want a reader to accept a quote as evidence that proves a claim, you must spell out how or why the quote you’ve selected supports your argument. (Helpful hint: In your body paragraph, you should have twice as much commentary as concrete detail. In other words, for every sentence of concrete detail, you should have at least two sentences of commentary.)
4. **Concession**
5. **Counterargument**
6. **Data / evidence / support**
7. **Ethos**
8. **Logic**
9. **Logical fallacies**
10. **Logos:**
11. **Pathos**
12. **Reasoning**
13. **Refute**
14. What is the difference between argument and persuasion?